



**At Workspend, a certified Woman-Owned Minority Business Enterprise (W/MBE), we are dedicated to helping organizations manage their global workforce.**

**By providing best-in-class service, driven by data and analytics, we are revolutionizing how businesses optimize their contingent workforce.**

**53**  
CLIENT PROGRAMS  
WORLDWIDE

**SOC1**  
CERTIFIED

**\$3.1B**  
SPEND UNDER  
MANAGEMENT

**ISO**  
27001, 14001, 9001  
CERTIFIED

**12**  
YEARS OF EXPERIENCE

**2,200+**  
AGENCY PARTNERS

**VMS**  
VNDLY,  
BEELINE, FIELDGLASS  
CERTIFIED

**50%**  
DIVERSE CERTIFIED  
AGENCY PARTNERS

**6%**  
GLOBAL MARKET SHARE

**47**  
COUNTRIES WITH  
ACTIVE PROGRAMS

As one of the fastest-growing global MSP providers, Workspend's commitment to white-glove service excellence and our established credentials as a leader in the contingent labor industry uniquely position us to implement flexible, forward-thinking, and innovative solutions.

Workspend, a certified Woman-Owned Minority Business Enterprise (W/MBE), has been delivering customized contingent workforce management solutions for over 12 years. Our current portfolio includes managing over \$3.1 billion in spend with 53 clients globally. With global headquarters in Las Vegas, NV, and European headquarters in London, Workspend has offices and service centers across EMEA, APAC, and North America, providing localized support.

- **Global Reach with Local Expertise:** Workspend has offices and service centers strategically located worldwide to offer localized support.
- **Diverse Supplier Network:** Partnering with over 2,200 suppliers, with 50% being diverse-certified, reflecting our strong commitment to diversity, equity, and inclusion.
- **Comprehensive Spend Management:** Managing over \$3.1 billion in contingent labor spend, delivering tailored solutions that meet specific client needs.
- **Innovative Technology Integration:** Leveraging advanced data analytics to optimize workforce management and provide actionable insights.
- **Client-Centric Approach:** Providing best-in-class service focused on achieving client goals and enhancing operational efficiency.
- **Industry Experience:** Extensive experience across industries including Professional Services, Healthcare & Pharma, Financial Services, Technology, Manufacturing, Government & Public Sector, Telecom, Energy & Oil, and more.
- **VMS-Agnostic and Certified:** Workspend is VMS-agnostic, offering seamless integration with leading VMS platforms to provide flexible, scalable solutions.



## OUR FLEX SOLUTIONS

Staff Augmentation Management

Statement of Work (SOW)

Resource Tracking



• Direct Sourcing

• Payrolling/Global EOR

• IC Compliance

Workspend, enabled by cutting-edge technology and AI automation, delivers a comprehensive suite of contingent labor services that are meticulously tailored to meet the specific needs of our global clients. This approach ensures flexibility, efficiency, and alignment with each client's unique requirements in managing their contingent workforce.

### Staff Augmentation Management

Manage staffing suppliers, source freelancers, select your VMS, and balance cost savings and talent acquisition performance with analytical insights.

### Statement of Work (SOW)

Our Statement of Work (SOW) solution improves outcomes, leveraging the gig economy for timely and cost-effective project completion.

- Resource Provisioning
- SOW Administration
- SOW Sourcing

### Resource Tracking

Gain valuable insights for workforce planning and management through oversight of the total number of contingent workers within your workforce.

### Direct Sourcing

WorkspendDirect enables companies to harness the power of their own brand to attract and deploy contingent talent, minimizing or even eliminating the need for third-party suppliers.

### Payrolling/Global EOR

Workspend is a trusted payroll partner and EoR for your contingent workforce. Our transparent, fit-for-purpose approach adapts and scales with your business. Engage and pay individual non-employee contract workers and freelancers compliantly and efficiently to avoid supplier mark-ups and expand your talent pool.

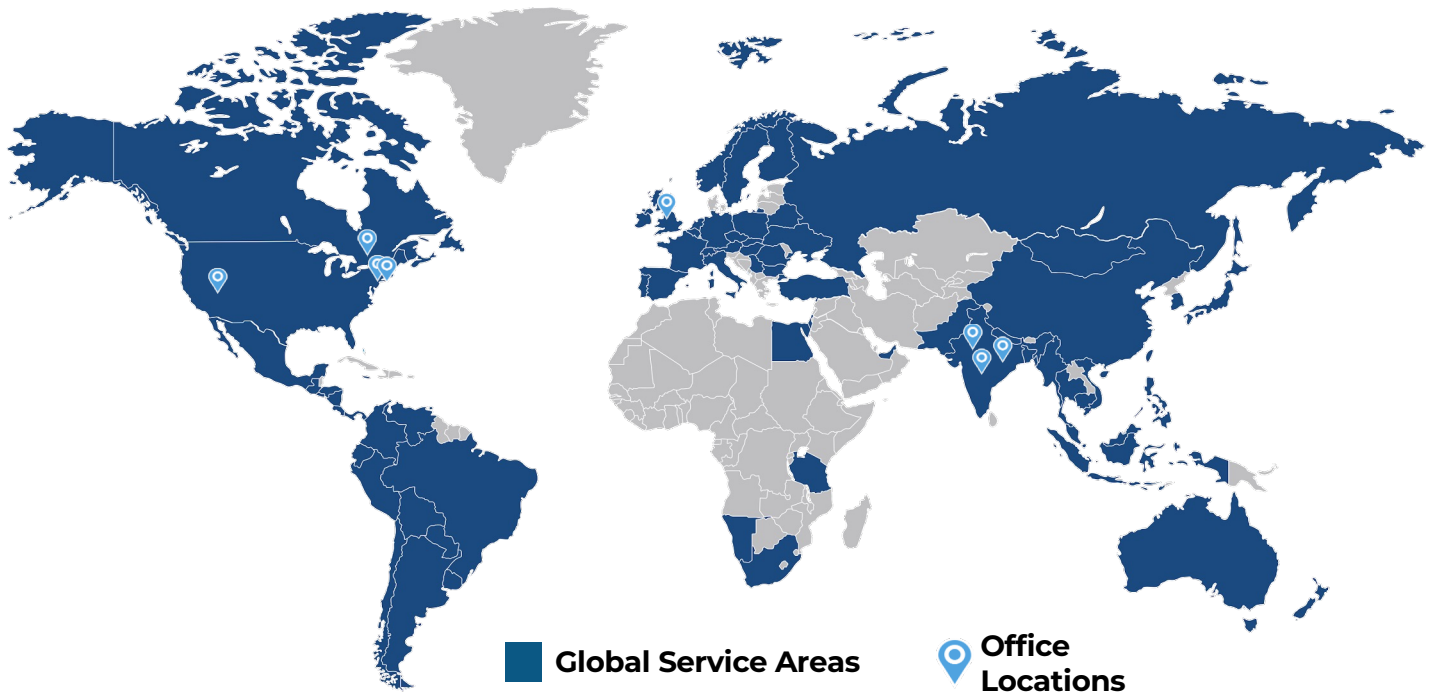
### IC Compliance

Leverage our expertise to manage global independent contractor compliance and mitigate risks associated with worker misclassification.

**As the MSP of the future, we embody our core principles of forward-thinking, innovative, and diverse.**

Workspend offers MSP services in 47 countries and Employer of Record (EoR) / Agent of Record (AoR) services in 104 countries. Operating from 8 strategically located offices across key regions in EMEA, APAC, and North America, the Workspend team is well-positioned to serve clients globally. Our dedicated team manages a broad portfolio worldwide, ensuring comprehensive coverage and personalized support across diverse industries and geographic locations.

- **Global Visibility:** Workspend provides clients with comprehensive global visibility into their contingent workforce. This centralized data and analytics enable better decision-making, offering insights into workforce trends, performance metrics, and cost savings across all locations.
- **Consistent Processes:** We establish standardized processes and best practices across all regions, improving efficiency, reducing risks, and ensuring compliance. This consistency allows for easy scalability of operations.
- **Local Compliance and Cultural Sensitivity:** While maintaining global standards, we respect and adhere to local laws, regulations, and cultural norms. Our regional experts ensure all processes comply with local legislation and are culturally sensitive which is crucial for smooth and effective workforce management.
- **Localized Expertise:** Each regional office is staffed with experts who understand the market dynamics, regulatory requirements, and cultural nuances of their respective regions. This ensures clients receive tailored, compliant, and effective solutions in each local market.



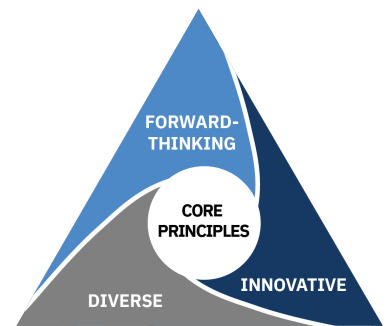
Europe			LatAM		APAC		Africa & Middle East
<ul style="list-style-type: none"> <li>• United Kingdom</li> <li>• Turkey</li> <li>• Germany</li> <li>• France</li> <li>• Italy</li> <li>• Spain</li> <li>• Ukraine</li> <li>• Poland</li> </ul>	<ul style="list-style-type: none"> <li>• Romania</li> <li>• Kazakhstan</li> <li>• Netherlands</li> <li>• Denmark</li> <li>• Finland</li> <li>• Belgium</li> <li>• Greece</li> <li>• Czech Republic</li> <li>• Sweden</li> <li>• Portugal</li> </ul>	<ul style="list-style-type: none"> <li>• Hungary</li> <li>• Belarus</li> <li>• Austria</li> <li>• Switzerland</li> <li>• Bulgaria</li> <li>• Serbia</li> <li>• Norway</li> <li>• Ireland</li> <li>• Slovakia</li> </ul>	<ul style="list-style-type: none"> <li>• Brazil</li> <li>• Colombia</li> <li>• Argentina</li> <li>• Peru</li> <li>• Venezuela</li> <li>• Chile</li> <li>• Guatemala</li> <li>• Ecuador</li> <li>• Bolivia</li> <li>• Dominican Republic</li> </ul>	<ul style="list-style-type: none"> <li>• Mexico</li> <li>• Honduras</li> <li>• Paraguay</li> <li>• Nicaragua</li> <li>• El Salvador</li> <li>• Costa Rica</li> <li>• Panama</li> <li>• Uruguay</li> <li>• Jamaica</li> <li>• Trinidad and Tobago</li> </ul>	<ul style="list-style-type: none"> <li>• Australia</li> <li>• China</li> <li>• India</li> <li>• Indonesia</li> <li>• Pakistan</li> <li>• Bangladesh</li> <li>• Russia</li> <li>• Japan</li> <li>• Philippines</li> <li>• Vietnam</li> <li>• Thailand</li> </ul>	<ul style="list-style-type: none"> <li>• Korea</li> <li>• Malaysia</li> <li>• Nepal</li> <li>• Taiwan</li> <li>• Cambodia</li> <li>• Singapore</li> <li>• New Zealand</li> <li>• Mongolia</li> <li>• Hong Kong</li> <li>• Myanmar</li> </ul>	<ul style="list-style-type: none"> <li>• South Africa</li> <li>• Egypt</li> <li>• Tanzania</li> <li>• Namibia</li> <li>• UAE</li> <li>• Israel</li> </ul>

At Workspend, we don't just offer services; we build strategic partnerships. While many MSPs focus on transactional service delivery, Workspend takes a proactive, forward-thinking approach to align with our clients' long-term goals. This means not simply meeting immediate workforce needs but continuously driving innovation, efficiency, and growth.

As a strategic partner, we work alongside our clients to anticipate future challenges, adapt to industry changes, and implement solutions that deliver sustained value. Our commitment is to elevate contingent workforce programs, ensuring operational excellence, cost optimization, and a competitive edge in an evolving landscape.

Workspend challenges industry norms, continuously redefining the MSP space. We are dedicated to delivering unmatched value, with a forward-thinking and innovative approach that ensures contingent workforce programs achieve peak performance, driving efficiency, cost-effectiveness, and improved workforce management.

- **Forward-Thinking:** Success is rooted in adaptability and innovation. At Workspend, we anticipate workforce trends and evolving technologies, helping our clients stay ahead of the curve and ready for future challenges.
- **Innovative:** Innovation drives both our clients and Workspend. We embrace cutting-edge technologies, such as AI-powered solutions like the Workspend Reporting & Analytics Platform (WRAP) and WorkspendDirect, to streamline processes, optimize time-to-fill, and provide real-time insights for smarter decision-making.
- **Diverse:** As a one of the few W/MBE-certified MSP, diversity is integral to Workspend's operations. We bring diverse talents, perspectives, and backgrounds to your contingent workforce programs, driving creativity and adaptability in problem-solving.



## Additional Key Differentiators

Aligned with these core principles, Workspend delivers added value through the following differentiators:

- **Truly Vendor-Neutral Approach:** Rooted in our forward-thinking approach, Workspend's vendor-neutral model ensures that your program benefits from the best talent across a wide range of suppliers. By eliminating the bias that can arise when MSPs or their sister companies provide staffing, we foster healthy competition, driving both efficiency and quality.
- **Real-Time Insights:** Our innovative WRAP platform provides clients with real-time data, allowing for immediate, data-driven decisions. This forward-thinking tool tracks KPIs, SLAs, and compliance, helping your program remain agile and adaptable to changing needs, while maintaining a focus on operational excellence and cost-efficiency.
- **Supplier Performance Scorecard:** By continually evaluating suppliers with our scorecard system, we drive continuous improvement, aligning with our commitment to innovation and efficiency. Key performance metrics such as submission-to-hire ratios and candidate retention are monitored to strengthen relationships with top-performing vendors.
- **Predictive Analytics for Workforce Optimization:** Using forward-thinking and innovative predictive analytics, Workspend helps you anticipate workforce needs, identify cost-saving opportunities, and respond to labor market trends. This empowers your organization to make strategic, informed decisions that position you for long-term success.
- **Data Integration Across Platforms:** WRAP streamlines data integration across internal systems or external VMS providers. By consolidating information from various platforms, WRAP provides clear visibility and actionable insights across our clients' contingent labor program, enhancing decision-making and operational control.

Through our structured feedback loops and real-time analytics, Workspend continuously refines and improves its processes. This allows our clients to benefit from a solution that evolves over time, adapting to new challenges, regulations, and market conditions.