

Prime / Tier 1 and Tier 2 Diverse Supplier Profile Telecom Auditing & Consulting Services

Company Name: *Prelude Solutions LLC DBA Prelude Solutions*

Prelude Solutions, a leading technology consulting firm and proud woman-owned enterprise, excels in offering expert guidance to organizations to elevate their communication platforms. Using a thorough analysis of communication services and systems, our mission is to drive technology cost reduction, with clients benefiting from an average savings of 33% through our success-based model. What distinguishes Prelude is our perspective, seamlessly integrating as an extension of our clients' teams. To propel clients toward their technology objectives, we furnish a comprehensive inventory and execute market analyses, tapping into a network of over 400 partners for agnostic services and solutions.

With Prelude, organizations can make informed decisions, optimizing communication efficiency with confidence.

Our Core Competencies:

- Technology Expense Management
- Audit Providers & Carriers for Savings
- Market Summary/RFI Analysis
- Professional Services

Awards:

- Philadelphia100 Fastest Growing Companies - 2020-2024
- WBEC-East Excellence in Diversity, Equity & Inclusion - 2024
- Inc. 5000 Fastest Growing Private Companies #1626 - 2024
- WBE Star, Cate Heaman - 2024
- Phila Titan 100 CEO, Cate Heaman - 2023 & 2024
- Corporate Leadership Award, Bob Healey - 2024
- Phila Business Journal Best Places to Work - 2023 & 2024
- WBEC-East Done Deals Award - 2023
- WBEC-East DE&I Honor Roll - 2022
- Phila Business Journal CFO of the Year Honoree - 2022

Selected Consulting & Telecom Engagements:

Prelude Solutions supports both domestic and global companies:

- Grifols Shared Services NA
- Capital One
- JG Wentworth
- Brandywine Realty Trust
- Neumann University
- American Water
- Glenmede
- Organon
- Campbell Soup Company



Company Data:

Diversity Classification: Woman-Owned Business Enterprise (WBENC;) WBE Woman-Owned Small Business; WOSB

Total Number of Employees: ~25

Locations: Offices in PA, NC, NJ, FL, OH, CT, and CA.

Website: www.preludesolutions.com

Certification Date: 10/16/2018; Re-certified 10/16/24

Certification Number: 1802036

DUNS #: 032249920 **CAGE Code:** 8CUD1

M/W/DSBE Certified Business-City of Philadelphia

SWaM- Commonwealth of VA

SDB/BDISBO- Commonwealth of PA

CPUC- Supplier Clearinghouse California

NAICS Codes for Prelude Solutions:

541618	517121	517122	541990
541219	517810	541690	541611

Point of Contact:

Prelude Solutions Global Headquarters

~ Philadelphia, PA

Office: 877-930-4077



Cate Heaman - CEO

Mobile: 267-205-0895

Email: cheaman@preludesolutions.com

LinkedIn: linkedin.com/in/cateheaman/