



Capabilities Statement

www.souldecuba.con

Soul de Cuba Cafe is a restaurant and food manufacturer led by a highly seasoned team with combined over 75 years of experience overseeing 18 years of demonstrated success and proven expertise in restaurant operations and Cuban and Latin food packaging. Our flavors bring your taste buds a sense of home to a place of family and connection.



Core Competencies

All Natural Healthy Latin Foods

Sauces, Salsas & Salad Dressing (Institutional & Retail Packs)

Soul de Cuba Brand Marinades **Hot Sauce** Salsa **Salad Dressing Tomato Sauces** Spaghetti/Pasta Sauce Teriyaki & BBQ Sauce

Spices & Coffee

Spices & Spice Blends Coffee

Frozen Fish & Meats

Fish (Various), Marinated Pulled Pork. Marinated Chicken Breast, Marinated

Fresh Bread & Pastry

Prepared Rolls French Style Bread **Pastry & Cookies**













»BRING THE FLAVOR HOME«

Corporate Data

CAGE: 98TZ2 | UEI: GXLTFEGDJQN5

Gov. Bus. POC: Jesus Puerto

Phone: (202) 236 - 6527

E-Mail: info@souldecuba.com

Address: 283 Crown St New Haven, CT 06511

Work Area: United States

Socio-Economic Status: Small Business

NAICS: 311941(**P**),311942,311991,311812,311999. 311421,424410,445240,445250,424430,722310,

722511



Current Relationships



DOT Foods Date(s): 2023

Description: Dot Foods is the largest foodservice redistribution company in the United States.

Sodexo



Date(s): 2023

Details: Sodexo provides catering, facilities management, employee benefits and personal home services to 100 million consumers daily

in 53 countries.



Past Performance



Defense Exchange Commissary Agency Date(s): 2007-2015 | Value: \$100,000 **Details:** sold to NEX through local distributor

in Honolulu. Hawaii



Kehe Foods

Date(s): 2009-2014 | Value: \$75,000 **Details:** Kehe distributed products to over 300 stores in their system including Winn

Dixie, HEB and Fiesta Marts



Differentiators

- Authentic, Natural, Health Conscious Latin Foods
- All Natural & No preservatives
- Low Salt / Low Sugar
- BIPOC, LGBT owned
- State of CT Certified SBE/MBE

Our focus on delivering customer satisfaction is built on 18 years of experiences serving hundreds of thousands of customers