



System Stream drives expense reduction initiatives that deliver a positive financial impact (PFI) for large enterprises, their suppliers, and non-profit organizations. Resulting in lower costs, increased cash flow, more flexible budgets, and increased community reinvestment.

- Company: System Stream, LLC
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- Founding Partner: Lamar Love
- Corporate Structure: LLC
- Formed: January 3, 2020
- Certifications: MBE

Company Profile

Vision: Positive Financial Impact delivered through win/win corporate partnerships.

Mission: To drive expense reduction initiatives that generate increased cash flow to fund corporate priorities and community reinvestment programs.

Expense Reduction Network (ERN)

- 24+ Alliance Partners
- 90+ Spend Categories
- Diversity Sourcing

Core Competencies & Value Proposition

Category Specific Agreements

- Contract Analysis, Negotiation, Optimization
- Service and SaaS Solutions
- 28% Average Client Savings
- 22,000+ Organization Price Benchmarking
- 80% of Clients Keep Current Vendors
- Specialists, Not Generalists
- Solutions for Small, Medium, and Large Organizations
- **No Upfront Fees**, No Capital Expense, No Budgeting, No Risk
- Category Specific Guarantees

90+ Categories, Spend Analytics and Price Benchmarking

- Telecom - **\$4.5M** saved annually for healthcare organization
- Cellular/Mobile - **40%** saved annually for large construction company
- [Shipping/Freight](#) - **\$3.3M** saved annually for national retailer
- Waste/Trash - **40%** saved annually for automotive supplier
- Merchant Fees - **\$1.5M** saved annually for regional retailer
- [Declined Payments](#) (cards, ACH, checks) - no cost, 80% average recovery
- Utility/Energy - **32%** saved annually in real estate industry
- [Technology](#) - **15-30%** average savings, guaranteed 5x ROI
- Payroll Services - **50%** saved for janitorial services supplier

Technology Solutions/Services

AI-as-a-Service: AI Contract Intelligence Platform

Unlock Financial Insights In Your Contracts

We deliver financial intelligence across your contracts to drive savings and reduce risk through a unique [AI-as-a-Service model](#).

- Contract Intelligence
- Contract Analytics
- Contract Compliance

Supercharge your applications:

- SAP Ariba
- ORACLE
- Microsoft
- Servicenow
- Coupa
- Workday



Technology Spend Analytics Platform

- AI, ML, SaaS-based
- 5000+ Suppliers
- 150M+ Data Points
- Actual Data (never survey data)
- 15-30% Savings
- Guaranteed 5X ROI

4 Modules

- Spend Analysis
- Forecast
- Contract Management
- Benchmark

Have you done your **Tail Spend Analysis** lately?

Recovery of Declined Payments Solution

- Recovers 100% of amount owed
- **Gives you 100% of recovered funds**
- Recovers up to 80% of failed payments
- Includes ACH, Credit/Debit Cards, and Checks
- Provides updated credit/debit card information
- No cost to business



Differentiators

- **Experience** - The ERN includes several of the leading expense reduction consulting firms in North America.
- **Benchmarking** - compares prices against real market data to confirm savings opportunities.
- **Additional Resources** - Our team is an extension of your team, providing additional resources, expertise, & proprietary tools.
- **Supplier Expense Reduction Program (SERP)** - Drives expense reduction initiatives within your supply base. Are your Suppliers as good as you are?
- **Community Reinvestment Program (CRP)** - Creates a unique opportunity for non-profit organizations to raise funds to help them achieve their mission.
- **Diversity Sourcing** - Identification and introduction of potential diverse vendors during expense reduction projects.
- **No Risk Program** - No upfront fees for most solutions.