### **CAPABILITY STATEMENT**

# THE FAST LANE TO QUALITY HIRES.





### ABOUT US OUR CAPABILITIES

We are **talent snipers**, obsessed with **quality-driven**, **human-centric recruiting.** Our MBE certified firm offers exceptional engagement to clients and candidates alike.

Our technology-focused areas of expertise include: Data Science/AI, Analytics, Cloud, Cybersecurity, Product Management, Design & Technology Leaders.

With our team of a dozen recruiters (and growing) we are primed to also support other areas such as:

- Finance / Accounting / Audit
- Risk & Compliance
- HR & Operations
- Marketing
- Customer Service
- Healthcare and more

## WHAT WE BRING TO THE TABLE **DIFFERENTIATORS**

- Deep Recruiting Expertise
  - Two decades of senior recruiting
  - From global enterprises to high-growth startups
  - 30,000+ pre-vetted network of seasoned professionals and leaders
- Exceptional D&I Hiring Track Record
  - 54% of candidate placements have been diverse
  - Elevate Your Employer Brand With Compelling Stories
- Quality-Obsessed End-to-End
  - Single Point of Contact
  - White Glove Treatment
- Targeted, Sniper Approach to Talent Attraction
- Specialize in Direct-Hire/Perm Recruiting



#### NAIC CODES

- 561311 Employment Placement Agencies
- 561312 Executive Search
- 561320 Temporary Help Services



#### FEATURED CLIENTS

- EY Global \$40B Big 4 Consulting Firm
- X-Chem BioTech SMB
- Sounding Board Series B Coaching Startup
- Patina Series B HealthTech Startup

### SAMPLE ROLES ENGAGED

- CIO
- Global Engineering Leader
- Director of Product Management
- Global UX Lead
- BI Technical Lead
- Azure Architect
- Cyber Defense Domain Architect

## CASE STUDIES

#### EY Bubbing a bester working working

X-CHEM

#### EY Case Analysis

• tinyurl.com/ey-case-analysis

#### X-Chem - CIO Case Analysis

• tinyurl.com/cs-cio-biotech



#### Sounding Board - Sr. Product Manager & UX Case Analysis

• tinyurl.com/cs-startup-spm

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#### ABOUT THE FOUNDER - PALAK SHAH

- Presentation <u>tinyurl.com/nsh-deck1</u>
- Quality Recruiting youtube.com/nsh
- LinkedIn <u>linkedin.com/in/palakrshah</u>

- Customer Success Leader
- Business Operations Manager
- Client Contracts Specialist
- Global Policy & Awareness Specialist
- Senior Financial Analyst
- Tech Support Specialist
- Sr. Product Marketing Manager



#### **NEWSEARCH HORIZONS**

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