

532120 - Truck and Utility Trailer Rental and Leasing

532412 - Construction, Mining & Forestry
Machinery & Equipment Rental & Leasing

532420 – Office machinery and equipment rental and leasing

532490 - Other Commercial and Industrial

Machinery and Equipment Rental and
Leasing

541618 - Other Management Consulting Services

737700 - Computer Hardware Rental or Leasing Services

ABOUT US

Delta is an equipment lease and finance company established by a team of military veterans and seasoned industry professionals who possess a strong track record and network in both equipment finance and supplier diversity. Our overarching objective is to deliver sustained cost transformation to our clients by helping their organization navigate the ever-increasing complexity of asset optimization. We help develop asset stewardship, through experience and collaboration, to tie your asset strategy to your business strategy.

CORE COMPETENCIES

Delta's Executive Team, drawing on over 250 years of industry specific experience, is poised to be the market leader within the equipment leasing supplier diversity space. We are experts in:

- ✓ Structuring simple and complex equipment lease and finance solutions
- ✓ Physical Asset Management (PAM) strategy development
- ✓ The industries we serve, the types of assets as well as their application within those industries
- ✓ Developing programs that address the budgetary and operational needs of our clients
- ✓ Identifying problems before they occur and proactively pivoting to accommodate the needs of our customers throughout the term of the lease
- ✓ Originating and servicing Fair Market Value (FMV) operating leases for enterprise-level business critical equipment across specific industries and asset classes

We have deep-rooted industry, manufacturer and dealer relationships. This well-established network keeps us well connected to market fluctuations, technical issues, and proposed/pending governmental mandates that may adversely affect our client's equipment.

PRIMARY MARKETS SERVED

- ✓ Consumer Products
- ✓ Utilities
- ✓ Finance & Insurance
- ✓ Aviation
- ✓ Automobile
- ✓ Manufacturing
- ✓ Transportation
- ✓ Warehouse/Distribution
- ✓ Aerospace/Defense
- ✓ Construction
- ✓ Industrial
- ✓ Petro Chem
- ✓ Medical & Pharmaceutical

COMMUNITY OUTREACH

As a Veteran Owned Enterprise Delta Resources understands the responsibility not only to maintain its own high standards, but to raise the standards of the entire Veteran Community.

As such, Delta Resources has pledged 10% of its profits to various Veteran outreach groups. In 2022 we supported the Wounded Warrior Project®.













DIFFERENTIATORS

- ✓ Independent & self-funded. Not dependent or influenced by any manufacturer or outside sources
- ✓ The unique ability to service transactions regardless of the equipment manufacturer chosen by our customers
- ✓ Single point of contact. Delta holds retains ownership of the equipment throughout the life of the lease
- ✓ Provides peace of mind. Delta's clients know who they will be dealing with at the end of the lease term
- ✓ Customized asset tracking and reporting
- ✓ Certified End-of-Life disposition strategies and CO2 offsets
- ✓ ITAD (IT asset disposition) and other Lessee Environmental Sustainability Initiatives
- ✓ Customizable and tailored leasing solutions designed for maximum Flexibility throughout your equipment's lifecycle
- ✓ During and end of term flexibility
- ✓ Specialized equipment experts
- ✓ Simplifying the lease documentation process
- ✓ Willing to work with your existing lessor's documentation (subject to approval)
- ✓ Customized invoices to accommodate the unique accounting and reporting needs of each client
- ✓ Asset redeployment during the lease term

SAMPLING OF THE EQUIPMENT WE LEASE

- ✓ Material handling
- √ Sweeper/Scrubbers
- ✓ Automated Guided Vehicles (AGV)
- ✓ Batteries and charging stations
- ✓ Alternative fuel filling stations
- ✓ Yard spotters/mules
- ✓ Conveyor systems/racking
- ✓ Generators and Air compressors
- ✓ Specialty vehicles and equipment

- **√**IT
- ✓ Laptop/tablet
- ✓ Workstation/desktop
- ✓ Printer-scanner-copier
- ✓ Barcode scanners and printers
- ✓ Server/switches
- ✓ Battery backup systems
- √ Telephony/cellular
- ✓ Access and security

POINT OF CONTACT

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