

# Capability Statement



**Tower Equipment Co., Inc.**

## Core Competencies:

- Largest inventory of HVAC controls in Connecticut
- Knowledgeable staff regarding control applications
- Capable of cross-referencing obsolete controls
- Custom control panel design, programming and construction
- Tridium AX and N4 certified staff
- Johnson Controls certified factory trainer on staff
- Stocking distributor for all Pneumatic Control Manufacturers
- Two locations, Stratford and Hartford, for easy access
- Member of CGNA which gives us access to the inventory of 43 of the largest controls distributors in the country

## Differentiators:

- Exclusive Johnson Controls ABCS Distributor in Connecticut
- Exclusive Belimo Platinum Distributor in Connecticut
- Exclusive EasyIO Distributor in Connecticut

We do not sell any products we do not fully understand and can provide technical and application support to installing personnel

We provide programming and commissioning capabilities for the Building Automation Systems we support

Because we stock multiple control manufacturers' products, we are able to offer the best solution to a control application

Online and phone support services provided to related commercial products sold

## Past Performance:

### **Yale University and School of Medicine**

Campus Facilities Warehouse, Supplies and Controls contract

Duration: 5/2010 to open

POC: Garrett Ames garrett.ames@yale.edu

### **University of Connecticut**

Campus HVAC Equipment, Supplies and Parts contract

Duration: 2/2013 to open

POC: Laurie Field laurie.field@uconn.edu

### **Massachusetts Higher Education Consortium**

Campus Motors, Pumps, Compressors, Controls, HVAC & Services contract

Duration: 9/2016 to 8/2019

POC: joanmiller@mhec.net

## Company Data:

Founded in 1946 in Bridgeport, CT we have grown over the intervening 70+ years to become the leading distributor of heating, ventilation and air conditioning controls in Connecticut

[www.towerequipmentco.com](http://www.towerequipmentco.com)

- **SAM ID** YFZJXV1256K5
- **Socio-economic certification**  
VOSB
- **NAICS** 423720  
Plumbing and Heating Equipment and Supplies, Merchant Wholesalers
- **CAGE Code** 6CPQ8
- **Accept Credit Cards** Yes

## Core Services:

- AutoCAD wiring diagrams
- Job site assessment, evaluation and design
- Technical consulting provided for system integration, control design, panel fabrication and valve/damper sizing
- Training on HVAC, pneumatic systems, Niagara software suites

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P: 203-375-4420 | F: 203-378-7635 | W: [www.towerequipmentco.com](http://www.towerequipmentco.com)



## Tower Equipment Co., Inc.

*Servicing Your HVAC Needs since 1946*

[www.towerequipmentco.com](http://www.towerequipmentco.com)

1320 West Broad St.  
Stratford, CT 06615

(203) 375-4420

(800) 346-4647

92 Weston St. - Unit 31  
Hartford, CT 06120

(860) 724-3138

(877) 724-3138

### BUILDING AUTOMATION

**Johnson Controls** - Facility Explorer and Verasys

**EasyIO** - Open Platform & WIFI Enabled Applications

Functional Devices - Network Compatible Relays

### ELECTRONIC CONTROLS

**Belimo** - Direct Coupled Actuators, Economizer Packages, Valves -  
Connecticut Exclusive Platinum Distributor

**Johnson Controls** - Commercial and Refrigeration - Authorized Building  
Control Specialist

**Honeywell** - Residential, Commercial and Indoor Air Quality

**Functional Devices** - RIB Relays, Current Sensors and Transformers

**Schneider Electric** - Commercial Applications

**Tekmar** - Boiler, Domestic Hot Water and Snow Melt Applications

**Automation Components** - Sensors, Transmitters, and Interface  
Devices

**Siemens** - Actuators, Valves and Sensors

Honeywell Analytics - Gas Detection

Dwyer - Pressure Gauges and Transducers

Intermatic - Electronic & Mechanical Time Controls and Hour Meters

ICM - Time Delays, Phase Monitors and Head Pressure Controls

Mars - TURBO 200 Series Capacitors and Pressure Switches

Veris - Current Sensors and Pressure Transducers

### VAV & ZONING

**Exclusive Tower Equipment Zone Dampers**

**Honeywell** - Residential and Light Commercial Applications

**Zonefirst** - Residential and Light Commercial Applications

Johnson Controls - Commercial VAV and VVT Zoning Applications

Viconics - Commercial VAV and VVT Zoning Applications

Warren - VAV Boxes and Electronic Duct Heaters

### TOOLS & INSTALL MATERIAL

**Mason Industries** - Spring Mounts, Hangers and Flexible Hoses

**Malco** - Ductwork and Installation Tools

Diversitech - Neoprene Pads, Leak Detectors and Accessories

Supco - Installation Accessories

### EQUIPMENT

**Aprilaire/Research Products** - Electronic & Media Air Cleaners and  
Dehumidifiers and Humidifiers

**Fantech** - Inline Centrifugal & Mixed Flow Fans and Energy/Heat Recovery  
Systems

**Field Controls** - Combustion Air Systems, Power Venters and UV  
Treatment Systems

**Hart & Cooley** - B-Vent, Diffusers, Grilles and Registers

**Honeywell** - Electronic & Media Air Cleaners and UV Treatment  
Systems

**Johnson Controls** - Variable Frequency Drives, Air Dryers and Low Leak  
Volume & Control Dampers

**Lloyd Industries** - Low Leak Volume & Control Dampers, Louvers and  
Access Doors

**Southwark** - Prefabricated Metal Ductwork and Fittings

**Teco Westinghouse** - Variable Frequency Drives

ATCO - Flexible Air Duct

Beckett - Large Capacity and High Temperature Condensate Pumps

Builders Best - Residential and Ventilation Terminations

Connect-Air - Specialty and Communication Cable

General-Aire - Steam Humidifiers

Honeywell Genesis - Low Voltage Thermostat & Sensor Wire

Little Giant - Condensate Pumps and Switches

System Sensor - Duct Mounted Smoke Detectors and Accessories

### PNEUMATIC CONTROLS & ACCESSORIES

**Exclusive Tower Equipment Pneumatic Fitting & Tool Kits**

**Parker Hannifin** - Brass Fittings

Chevron - Fire Rated Tubing

Schneider Electric - Barber Colman/Invensys/Siebe/T.A.C.

Honeywell • Johnson Controls • Siemens • Krueter

### ELECTRONIC & PNEUMATIC VALVES

**BELIMO • HONEYWELL • SCHNEIDER ELECTRIC • SIEMENS**

**• JOHNSON CONTROLS**