**Menefee Associates**

**CAPABILITY STATEMENT**

 **Consulting, LLC**

**Company Data**

**DUNS Number**: **080102811**

**CAGE Code: 7LQ35**

**EIN:** **47-1431985**

**NAICS Codes:**

* **541611** – Admin Mgmt. & Consulting
* **611710 –** Educational Support Services
* **561110 –** Office Admin Services

**SAM Registration**: Active

**Accepting Credit Cards**: Yes

**Business Size**: Small Business

**Certifications**

**Minority Owned Small Business**

**Women Owned Small Business** Certified

**Contact Person**

Guilaine Menefee, *President*

Menefee Associates Consulting, LLC

41 Crossroads Plaza; W Hartford, CT 06117

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**Website**

[**www.menefeeassociatesconsulting.com**](http://www.menefeeassociatesconsulting.com)

**COMPANY OVERVIEW**

Founded in 2014, by Guilaine Menefee, business consultant.

**Menefee Associates Consulting** is a mgmt. and organizational

consulting firm that provides educational institutions, small

businesses and non-profits with strategies in operations. We

specialize helping educational institutions improve academic

climates, increase student achievement and reduce costs in

operations. We collaborate with public and private customers.

**CORE SERVICES**

* Organizational mgmt. advisory services
* School district improvement planning
* Data analytics & business intelligence
* Program and project management
* IT system design & implementations

**OTHER SERVICES PROVIDED**

* Business consulting & analysis
* Resource utilization & analysis
* Small business planning
* Training
* Post-merger integration & acquisition

**DIFFERENTIATORS**

* Project management professional (PMP) Certified – (***Project Management Institute – PMI)***
* Has over 20 years of IT, business consulting and project management industry Experience
* Proven track record of saving over $50M in operations for education and financial customers
* Uses innovative technology to provide mobile & cloud-based data analytics & business intelligence
* Leverages proven methodology to finding cost savings & implementing recommendations for clients

**PAST PERFORMANCE**

* **Town of Manchester Public Schools** – A large public school district, also an Alliance District, provided organizational mgmt. and data analytics advisory services for solutions in chronic absenteeism, bullying & attendance. This will translate into $300K savings; and increase data / technology usage by 50%. Contacts are Matt Geary, *Superintendent*; and Dr. Oliver, *Director of STEM* at 860.647.5041.
* **MassMutual Financial Services** – Provided strategic consulting & program mgmt. for Retirement Services M&A and large transformation in Investment Mgmt. business. Managed 300+ resources & over $50M of budgets. Contact is Tom Scalamera at 630.675.5176.
* **Westfield Academy of Debate Model UN & Leadership – West Hartford, CT** – Providing business planning services to scale operations. Founder & contact is Ann Walsh Henderson 860.869.0513.

**Menefee Associates Consulting, LLC – Guilaine Menefee, Owner**

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